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Industrial Design Design Engineering 30W125 Youghal Rd. Warrenville, IL 60555 630.791.8074 telephone www.dimontegroup.com

Date/Estimator: 12-28-2015 / Gene DiMonte Job Name: Chiller Redesign Client: Acme Corporation, 1000 Beep-Beep Dr, Looney Tunes, AZ 12345. http://www.acmecorp.com/ Contact: W. Coyote, Director of Engineering and New Product Development, 761-378-6637 Terms: Net 15 DGI Time. Net 10 all reimbursable expenses. Unless otherwise negotiated. Special Info: This is an example of a typical DiMonte Group estimate based on a past project MH/Day Man-Hours Rate \$/hr Total Task: Design aesthetic direction for the next generation chiller family Notes/Comments Phase 1 : Project kickoff, project planning, research, phase1 ideation 59 \$0.0 6.5 Project kickoff and project planning \$0.00 4 Research existing cooler solutions/competitive market place \$0.00 4 Receive CAD from client and prepare as necessary for use as underlay for concept development \$0.00 Develop to-scale concepts via black and white sketching to explore styling, material possibilities, \$0.00 40 maintenance, accessories, billboarding, etc. Prepare presentation materials \$0.00 Concept review with client \$0.00 Can reduce this Deliverable: Black and White sketch presentation, work described above \$0.00 time by applying # working days or sooner from start. S \$0.00 more than one Mar Deliverv: Phase 2 : Concept refinement for executive review 42 \$0.00 6.5 Follow-up review with client to discuss chosen design directions \$0.00 CAD development of the 3 selected concepts, each one expanded into the three configurations (D4.D5, and D7) 30 \$0.00 Concept review with client via gotomeeting \$0.00 Generate and deliver refined presentation materials for client to use internally to evaluate concepts \$0.00 Can reduce this Deliverable: Work described above, 3 sets of color images for presenting the selected concepts \$0.00 time by applying Delivery: # working days or sooner from start. \$0.00 more than one Mar \$0.00 Services sub tota \$0.00 SEE NOTE 1. Material & hired services sub total Total \$0.00 This estimate worksheet is an estimate only. A formal quote on DiMonte Group Inc. letterhead is available for this entire estimate or any part(s). It is valid for 30 days

Notes: Unless Otherwise Specified.

1. Preliminary Estimates are provided for budgetary purposes only. DGI reserves the right to revise this estimate when appropriate. Vendor estimates will be provided

2. All Estimated times and tasks above are to be considered "Not to Exceed". DGI will not work or bill past this budget with out client's approval in writing in advance.

3. All "Client Review" meetings are estimated to take place at DGI or via "Go2Meeting" Internet meeting. If Client requires meetings at their offices, they will agree to pay

4. Delivery times estimated DO NOT include Vendor or Client response times.

5. Travel to Vendors and Clients is not included, and must be approved by Client in advance. (More than 1 hour round trip.) Travel Rates:

6. FEA estimates and results are NOT guaranteed, and client agrees to pay for DGI time worked regardless of results.